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## Hourly work rate for proposals...

Posted by Jeb Hoge - 2008/05/12 15:08

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I wondered if anyone had any ideas about a reasonable hourly work rate for working on proposals/bids for govt. contracts. I have a line on a freelance opportunity with some former co-workers, and we'll need to know what the market rate is. Any ideas? Thanks!

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## Re:Hourly work rate for proposals...

Posted by trlblr - 2008/05/14 13:39

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Really, it's what the market will bear, isn't it? I have a minimum, below which I won't consider an assignment. I have my "customary" rate, and I'll negotiate between that and my minimum.

I don't advertise my minimum.

If a group or an individual offer me more than my customary rate, I accept it with alacrity. Assuming, that is, that the project is worthwhile (do-able, ethical, legal, etc.)

Cheers,

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